



Here are six reasons properties linger on the market:

- Lousy pictures on the Web.
- Priced too high for the neighborhood.
- Blah interior; ho-hum landscaping.
- Little online marketing and hard-to-find MLS listings.
- Low commissions. Practitioners make sure their customers see properties that offer a payoff.
- Miserable maintenance, including ceiling stains, leaky faucets, and ancient furnaces.