



## Sell Your Home For As Little As 2.5% TOTAL To Go Onto The Multiple Listing System!

Grand Lux Realty offers a unique, customizable commission style, enabling sellers to increase their exposure to the local brokerage community & all the buyers looking on the internet & save thousands of dollars in commissions.

### Our Pricing Structure:

	<u>“Full Service” Program:</u>	<u>“Nothing Up Front” Program:</u>	<u>“Classic” Program:</u>
<b><u>1. List your home on the MLS:</u></b>	4.95%	3.5%	\$495 + 2.5%
(Empire Access MLS: Bronx Westchester Putnam Dutchess  Greater Hudson Valley MLS: Rockland Orange)			
<b><u>2. Internet Exposure:</u></b>	Included	Included	Included
Realtor.com Trulia.com Zillow.com Yahoo.com			
<b><u>3. Grand Lux Realty Yard Sign:</u></b>	Included	Included	Included
<b><u>4. Advertising:</u></b>	Included	Cost + 25%	Cost + 25%
<b><u>5. Set Up Showings &amp; email feedback:</u></b>	Included	\$495 or 0.25%	\$495 or 0.25%
Includes lockbox			
<b><u>6. Negotiating:</u></b>	Included	\$495 or 0.25%	\$495 or 0.25%
<b><u>7. Professional Photos:</u></b>	Included	\$249 or 0.15%	\$249 or 0.15%
30 for EAMLS 18 for GHVMLS			
<b><u>8. Provide a Lockbox:</u></b>	Included	\$99 or 0.1%	\$99 or 0.1%
\$20 back to you when you return the lockbox			
<b><u>9. Video &amp; Narrative of House:</u></b>	Included	\$495 or 0.25%	\$495 or 0.25%
Posted on Youtube.com Other websites			
<b><u>10. Email Blast your property:</u></b>	Included	\$99 or 0.1%	\$99 or 0.1%
To 10,000 local agents			
<b><u>11. Staging Advice &amp; Contractor Quotes:</u></b>	Included	\$495 or 0.25%	\$495 or 0.25%
Very Important Includes our help to clean up			
<b><u>12. Broker Open House:</u></b>	Included	\$495 or 0.25%	\$495 or 0.25%
If Owner Hosts: Multiple OH ok (same price) Posted on MLS & Internet		\$99 or 0.1%	\$99 or 0.1%
<b><u>13. Public Open House:</u></b>	Included	\$495 or 0.25%	\$495 or 0.25%
Advertising Included If Owner Hosts: Posted on MLS & Internet		\$99 or 0.1%	\$99 or 0.1%
<b><u>14. Handling The Deal From A/O Until Closing:</u></b>	Included	\$495 or 0.25%	\$495 or 0.25%
<b><u>15. Short Sales:</u></b>	6%	Not available	Not available